
RELIABLE

AFFORDABLE

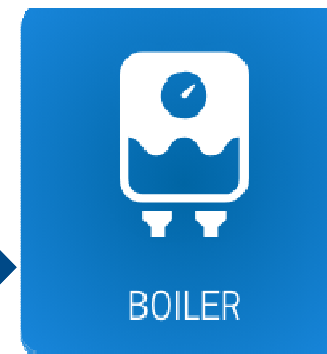
CLEAN

Middletown Green Team
February 6, 2019



- More flexibility with the Stand alone equipment
 - Special terms Moderate Income customers
- Energy Efficient Products
 - Online Marketplace- featuring smart thermostats
 - Other products coming this spring
- Direct Assessments
 - \$49 independent audit with energy saving measures
- Continue On-Bill Repayment for Home Performance with ENERGY STAR®

- More flexibility for 0% APR On-Bill Repayment Program (OBRP)
- Finance one or more pieces of equipment
- Receive New Jersey's Clean Energy Program (NJCEP) rebates
- Can come back and take advantage of the OBRP and NJCEP rebates for additional system upgrades
- Up to \$14,000 OBRP for 5 years at 0% APR
- Choose your contractor
- Special terms for income qualified customers
- AC financing when coupled with a heat measure



Expanded HVAC Program Financing Program

| Measure | OBRP Amount** | NJCEP Rebate** |
|--|---------------|----------------|
| Furnace | \$5,000 | \$250 / \$500 |
| Boiler | \$5,000 | \$300 |
| Combination Heating and Water Heating Equipment | \$7,500 | \$700 |
| Power Vent Water Heater | \$2,500 | \$300 |
| Tankless Water Heater | \$3,500 | \$300 |
| Air Conditioning Must be paired with qualifying natural gas equipment | \$5,000 | \$300 / \$500 |
| Maximum Allowed All loans are net of NJCEP rebates | \$14,000 | |

*New OBRP program effective January 1, 2019. **OBRP and rebates apply only to qualifying equipment. Information regarding NJCEP rebates and incentives is provided for informational purposes only. NJCEP rebates and incentives are independent of NJNG and not subject to NJNG supervision or control. For more information on NJCEP rebates visit NJCleanEnergy.com

- No program changes
 - NJCEP rebates up to \$4,000
- No changes to OBRP terms
 - Up to \$10,000, 0% APR, 7-year term
 - Up to \$15,000, 4.99% APR, 10-year term
- Work with a HPwES participating BPI certified contractor



- Home Energy Analysis
 - \$49 whole-home energy analysis performed by NJNG BPI certified auditor
 - NJNG install/provides low-cost energy savings measures e.g.
 - Customers receive recommended work scope include Department of Energy Home Energy Score
 - Post results to contractor portal (w/customer permission) – will receive up to 3 bids



- Online Marketplace
 - NJNG.com/Marketplace
 - Smart Thermostat offering
 - Up to a \$150 rebate and optional OBRP (0% APR for 2 years)
 - Maximum two discounted units per account
 - Smart thermostats are not compatible with all heating systems
- Installation for Smart Thermostats
 - Free installation when purchased on the NJNG Marketplace AND signs-up for \$49 Home Energy Analysis
- **COMING THIS SPRING!** Discounted conservation kits and other low-cost products

The screenshot displays the NJNG Marketplace website. At the top, the NJNG logo and 'THE SAVEGREEN PROJECT' logo are visible. A navigation bar on the right indicates 'DISCOUNTED SMART THERMOSTATS' with a shopping cart icon. The main banner features the text 'Instant Savings' and 'Get a \$150 instant rebate on a smart thermostat.*' with a 'SHOP NOW' button. Below the banner, three product categories are highlighted: 'Nest Thermostats' with a 'SHOP NOW >' link, 'FREE SHIPPING' with a box icon, and 'Ecobee Thermostats' with a 'SHOP NOW >' link. A large blue arrow points from the text on the left towards the website screenshot.